



The Latest Dirt...

You won't have a pain from the neck up when you work with us from the ground down!

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Keep the pictures coming!

Curtis, Marla, and Mary make up the team that records daily events, photographs C&E crews, shares history, and makes sure it's all error free. We at C&E Trenching offer this monthly publication free of charge to our premier customers. We hope you enjoy reading about the real moments that molded the lives of our customers and crew. If you would rather not receive the exclusive offers we give to our premier customers, send an email to news@candetrenching.com and we will stop sending you our newsletter.

January 2016

The Mayonnaise Jar and the 2 Cups of Coffee

When things in your life seem almost too much to handle, when 24 hours in a day are not enough, remember the mayonnaise jar and the 2 cups of coffee.

A professor stood before his philosophy class and had some items in front of him. When the class began, he wordlessly picked up a very large and empty mayonnaise jar and proceeded to fill it with golf balls. He then asked the students if the jar was full. They agreed that it was.

The professor then picked up a box of pebbles and poured them into the jar. He shook the jar lightly. The pebbles rolled into the open areas between the golf balls. He then asked the students again if the jar was full. They agreed that it was.

The professor next picked up a box of sand and poured it into the jar. Of course, the sand filled up everything else. He asked once more if the jar was full. The students responded with a unanimous "yes."

The professor then produced two cups of coffee from under the table and poured the entire contents into the jar effectively filling the empty space between the sand. The students laughed.

"Now," said the professor as the laughter subsided, "I want you to recognize that this jar represents your life. The golf balls are the important things — God, your family, your children, your health, your friends and your favorite passions — and if everything else was lost and only they remained, your life would still be full. The pebbles are the other things that matter like your job, your house and your car. The sand is everything else — the small stuff."

"If you put the sand into the jar first," he continued, "there is no room for the pebbles or the golf balls. The same goes for life. If you spend all your time and energy on the small stuff you will never have room for the things that are important to you. Pay attention to the things that are critical to your happiness. Play with your children. Take time to get medical checkups. Take your spouse out to dinner. Play another 18. There will always be time to clean the house and fix the disposal. Take care of the golf balls first--the things that really matter. Set your priorities. The rest is just sand."

One of the students raised her hand and inquired what the coffee represented. The professor smiled. "I'm glad you asked. It just goes to show you that no matter how full your life may seem, there's always room for a couple of cups of coffee with a friend."



Taking the time to talk with all of you helps us keep our priorities right. Next month, I'll give you the story on the red "C&E" sign pictured above. We truly have some very talented guys on our crew.

Happy New year. Be sure to take the time to get your priorities in the right order this year.

Welcome to C&E

We thrive on referrals.

Day Wireless
Julio Blanco
Pasco School District

C&E TRENCHING, LLC
P.O. Box 3788
Pasco, WA 99302
509-545-6940

Date Night at Olive Garden

Valentine's Day is just around the corner. And whether you're looking forward to spending time with your significant other, or you're dreading it... we decided to love you unconditionally with this special offer. **Seriously, we want to give you a FREE dinner at Olive Garden for Valentines Day!**

All you have to do is call C&E Trenching and give us an opportunity to give you a quote on any upcoming project that fits our type of work. **What do we do?** We build ponds, service roads, install mainlines and pump stations, plow in swing span wire, and many other agricultural excavation services that are listed on our website at www.candetrenching.com. **What do you get?** Because you gave us the opportunity to give you a quote on your upcoming project, **we will give you a gift card for Olive Garden.**

Why are we doing this? **Because we LOVE you and want to do something special for you!** You'll score brownie points when you call 509-545-6940 before February 15, 2016 and claim your free dinner. Otherwise, you'll miss out for good, and this Valentine's Day will be heartbreaking for you.

2 Steps to get your gift card:

Step 1: Call Cece today at 545-6940

Step 2: Tell her about your project

If your project is within our areas of expertise, we will instantly mail you out your Olive Garden gift card via first class mail. When an opening in our schedule appears, we will schedule a time to meet and give you a quote on your project.

**Offer good for new orders only.*

Don't let that happen. Call 509-545-6940 now to ensure this Valentine's day will be memorable...even after the flowers die out and the candy gets eaten.

P.S. Do you have other people you'd like to share this offer with? It will make the perfect Valentine's gift, I promise.

"NOT Feeling the Love This Year? Don't Despair, Here's a Valentine's Gift Sure to Stir Your Heart!"



Don't Delay - The SWEETHEART DEAL Goes Away February 15, 2016

Nice To See You, Again!

If you need a project done before water comes back, **CALL TODAY at 545-6940.**

Adam MacHugh	Doug Muse	Lester Neff	Strata Geotechnical Eng.
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Benton PUD	Greg Richardson	Rich Fast	Valmont Northwest Inc.
Bill Lasch	Heritage Professional	Richland Riders	Van Rijn Farms
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Cat Rentals	Herr Enterprises	Rock Placing Co.	Victory Compost Spreading
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Call us at 509-545-6940 to get a quote on a new stack yard.

WIFE VS. HUSBAND

A couple drove down a country road for several miles, not saying a word. An earlier discussion had led to an argument and neither of them wanted to concede their position. As they passed a barnyard of mules, goats, and pigs, the husband asked sarcastically, "Relatives of yours?" "Yep," the wife replied, "in-laws!"

WOMEN'S REVENGE

"Cash, check or charge?" I asked, after folding items the woman wished to purchase. As she fumbled for her wallet I noticed a remote control for a television set in her purse. "So, do you always carry your TV remote?" I asked.

"No," she replied, "but my husband refused to come shopping with me, and I figured this was the most evil thing I could do to him legally."

Trade Show & Interrobang

in.ter.ro.bang



Yes, we think tradeshow and interrobang have much in common. The interrobang is a non-standard punctuation mark that combines the ! and ?. It is used when the writer wants to convey both a question and exclamatory remark in one. This is how we feel about the tradeshow when we're there. You go to a tradeshow and think, "Ho hum, can this really be fun?" and then you come to the C&E booth and win a load of great stuff, and you say, "Cool! This tonka truck loaded with goodies is just awesome!" If you're still in the question mark stage be sure to stop by our booth at the Washington State Hay Show or at the Washington Oregon Potato Show and turn your question mark into an interrobang! See you at the Three Rivers Convention Center January 20th & 21st or January 26th - 28th.

*stop by our booth at the WA Hay Show!
We try to make it fun!*

Recognize your friends?

They are now owners of our custom C&E Tonka truck. These guys thought our booth was great and we thought everyone who stopped by to say "Hi!" was great. Thanks for making our day! We hope we can make your day by perfectly completing your next project. Happy New Year!



Dig Inside for...

Walkley's farm 2

Pioneer histories 2

We've talked to your neighbor.

Trade show statistics 3

Thanks for saying "Hi!"

Two common mistakes 4

Be smart, avoid these.

Miles of pipe buried 5

A few less canals this year.

Basketball 6

Learn something new.

Elderly prayer 7

May be for more than just the elderly.

MORE INSIDE!!!



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"So I promised a list of New Year's resolutions. Here's the first one: Stop procrastinating so much. I'll post the rest tomorrow or maybe the day after." – Garfield

Photo Contest

The Latest Dirt went to Idaho!

Recently Henry and Sandy Johnson dined at the Snake Pit Restaurant in Idaho. It is said to be among the oldest restaurants in the state of Idaho and recently celebrated 135 years of age. It is a rustic and historic structure at the fork of the Coeur d'Alene River serving breakfast, lunch, and dinner. In the early days the Snake Pit served as a hotel and railroad layover frequented by the ranchers, loggers and miners of the Silver Valley. It is located at historic Enaville, just off current day I-90 near the town of Kingston and named for the wife (Ena) of a railroad crewman, and who herself was the local postmistress in the 1880's. Check out more of the adventure at www.snakepitidaho.com.



Send Us Your Picture

Get that camera out and snap some pictures, then send them to us. The catch? Every picture submitted must show a copy of our newsletter. So when on vacation, sitting around a cozy fire, jumping out of an airplane or pulling an Evil Knievel stunt, hold a copy of our newsletter and take a photo. Then send it in to us and you will be entered to win one of our custom C&E dump trucks loaded with C&E prizes. Send your picture to news@candetrenching.com.

