



As luck would have it

The Latest Dirt...

You won't have a pain from the neck up when you work with us from the ground down!

Dig Inside for...

Heinen history 2

Farming roots in Mesa.

Meet the C&E babies 3

Seven ways to say "cuteness!"

Idioms 3

A group of words that really don't mean what they say.

Meet Edgar 4

Welcome to our team.

Meet the long timers 4

Milestones celebrated this year.

C&E family 6

We can't do it without these folks!

C&E's bucket list 6

Dreaming of adventure near and far.

Embarrassing moments 8

A touch of humor.

Photo contest 8

Keep the pictures coming!

Curtis, Marla, and Mary make up the team that records daily events, photographs C&E crews, shares history, and makes sure it's all error free.

We at C&E Trenching offers this monthly publication free of charge to our premier customers. We hope you enjoy reading about the real moments that molded the lives of our customers and crew. If you would rather not receive the exclusive offers we give to our premier customers, send an email to news@candetrenching.com and we will stop sending you our newsletter.

March 2016

How to turn a small problem into a big one!

As my wife was preparing to host a birthday party for our son, she discovered a problem with her oven. I assume that most of you who cook can relate that a part of the routine of preparing to host a party is a mandatory cleaning of the oven. After all, you wouldn't want a guest to see any crusty remains when you open the door to remove the food. I personally find it an annoying routine that increases our energy bill and smells up the house which then means burning candles to mask the smell, which of course costs more money. But I have been told I am a bit of a Scrooge. (I can't imagine why.) But I digress! Marla discovered that her cleaning cycle, along with her time bake, had stopped working on our oven. The first didn't really resonate as a problem with me. More like a benefit posing as a problem! The time bake though, for someone that really appreciates food as near on time as possible, struck me as a big problem. After all, who wants to wait for the food to cook an hour after church? Certainly not this guy.

Considering that, we started brainstorming options. First, we thought about calling in an appliance repair but I really couldn't remember who we had used in the past. (The appliances we wouldn't mind kicking the bucket seem to last forever.) Am I the only one that has a hard time remembering the names of companies that I have used in the past? And almost none of them do anything whatsoever to remind me of who they are and what they do. But I am probably the only one with this issue. At any rate, after racking our brains for a bit on an appliance repair man to no avail, the thought struck me. Is it really worth fixing this oven? After all, we had inherited it almost eight years ago when we moved into our house and while it was a nice gas range/oven combination, it wasn't new then by any stretch of the imagination. "Maybe it is finally time to look into that dream oven of yours," I said. I was talking about the one that has the two side by side ovens, six burners that put out 500,000 BTU in seconds, compliments you on your cooking, gives you a foot rub and posts on Facebook that Martha Stewart is overrated compared to its owner. Marla liked the idea but wasn't delighted about the ramifications.

It won't fit in the space of the cabinets that our current one fits in and we would need to install a new vent fan. Marla reminded me that when we moved here our plan was five years with the inexpensive cabinets that we installed. And if we have to redo our kitchen cabinets and tile, we should do the back cabinets as well so it matches. Right. And I suggested that if we're going to do that it would be the perfect time to add onto the kitchen not to mention we would get a little more space in our living room that way. After all, you know how tight it gets when we host parties or guests.

The thought of our kitchen being ripped up stole our enthusiasm and much like balloons without a knot our enthusiasm waned quickly. I Googled appliance repair and called the first one that popped up.

C&E TRENCHING, LLC
P.O. Box 3788
Pasco, WA 99302
509-545-6940

The Heinen History

Kenny Heinen arrived in the Columbia Basin over 46 years ago ready to plant his roots in the farming community of Mesa.

Forty-six years ago, Kenny Heinen put the closed sign on his Kansas City Barbershop, loaded his wife and five children in the car and headed west. The city life had been traded in anticipation of a better farming lifestyle. Kenny, Juanita, and five children soon arrived at their rented house. "Going from a four bedroom, two bath house in Kansas City to a 1000 square foot home with two bedrooms, one bath on a farm, was a real challenge," recalls Juanita. "Susan, our four-week-old baby, slept in the crib we had set up in the living room. It all worked out, there was just some adjusting."



Loren Heinen and Juanita Heinen are just a piece of the Heinen History that lives on through Basin Sod & Gravel.

Farming began right away that spring. Irrigation had progressed from reel ditches to wheel lines and hand lines. Their hay was soon ready to harvest and two-tie balers bound up the crop. The hay prices were up and some money was saved. The following year, Kenny was able to buy the farm he was renting and the family moved into the "big house" on the farm. Juanita recalls that move with joy! Upon purchasing the farm, Kenny no longer farmed with his brother Don so Juanita's help was needed out in the field. Juanita recalls, "Our second spring here I was able

to help Kenny a little more. I would load up Susan, who was just one year old, and head out in the morning to rake or bale hay." In Juanita's eyes, farming life was a good life despite its many challenges. In Kansas City, Kenny had walked two blocks to the barbershop and the boys had walked to school. Now life was different. A bus picked up the children and Kenny worked long hours. Juanita recalls, "Just keeping up with life was a struggle. It was a big shock to go from the lifestyle of a barber to that of a farmer. There was no paycheck. You had to wait until you sold your crops to get harvest money. The hours were an adjustment. With farming, you farmed until you were finished. The friends and community are what kept us going. Kenny and I had some close friends and neighbors. We enjoyed Doug and Karen Messenger and Art and Mary Ward. We would freely borrow from each other, our children would play together and we would encourage and help each other when needed."

Time kept ticking and soon their boys were in high school. After Brent and Loren graduated high school, the boys began farming together. First the boys farmed carrots, alfalfa, beans and some other experimental crops. Carrots soon got to the point where costs kept escalating and profits shrank. Loren jokes, "When we realized people would pay more for their yard than their food, we switched to growing sod. Basin Sod & Gravel now keeps quite busy fulfilling shipments every day for sod orders throughout Eastern Washington. The brothers say farming together has gotten easier over the years. "We don't have challenges. Things run really smooth around here," Loren jokes. But in all actuality, the brothers have learned that when challenges arise you have to have an attitude to overcome them. "It has been a challenge trying to grow grass, figuring out when to plant, what looks best and what chemicals work best on certain weeds," Loren says. "And as we get older and bigger we understand that we just have to get in and get the jobs done."

In 1998, life changed again for Juanita. Kenny died suddenly from a heart attack. Juanita has persevered, keeping herself busy with the lives of her grandchildren and church family. On most days, you'll hear Juanita answering the phones and taking orders for her sons at Basin Sod & Gravel. "Mom retired in 2009 from helping us here at the office," comments Loren. "However, when I got busy the following spring, I called her and she said, 'Well, I guess I could come back if you need me.'" So the Heinen family farms on, together.



The start of a large pond with well over 20,000 yards moved to start. The view is overlooking Kennewick.



Same pond as above but further down in the hole. We have a ways to go. This is a big pond!



Mud, excavators and pipe to lay! Who says you can't live the dream?

Call us at 509-545-6940 to get a quote on a new stack yard.



Here are all the new C&E babies within the last year. What a bundle of cuteness!

Idioms: *Phrases that make no logical sense but are perfectly clear.*

- | | |
|--|-----------------------------------|
| A hot potato | Hear it on the grapevine |
| A penny for your thoughts | Hit the nail on the head |
| Add insult to injury | Hit the sack / sheets / hay |
| An arm and a leg | In the heat of the moment |
| At the drop of a hat | Jump on the bandwagon |
| Back to the drawing board | Keep something at bay |
| Ball is in your court | Kill two birds with one stone |
| Barking up the wrong tree | Last straw |
| Be glad to see the back of | Let sleeping dogs lie |
| Beat around the bush | Let the cat out of the bag |
| Best of both worlds | Make a long story short |
| Best thing since sliced bread | Method to my madness |
| Bite off more than you can chew | Miss the boat |
| Blessing in disguise | Not a spark of decency |
| Burn the midnight oil | Not playing with a full deck |
| Can't judge a book by its cover | Off one's rocker |
| Caught between two stools | On the ball |
| Costs an arm and a leg | Once in a blue moon |
| Cry over spilt milk | Piece of cake |
| Curiosity killed the cat | See eye to eye |
| Cut corners | Sit on the fence |
| Cut the mustard | Speak of the devil |
| Devil's advocate | Steal someone's thunder |
| Don't give up the day job | Take with a grain of salt |
| Elvis has left the building | Taste of your own medicine |
| Every cloud has a silver lining | Whole nine yards |
| Far cry from | Wouldn't be caught dead |
| Feel a bit under the weather | Actions speak louder than words |
| Give the benefit of the doubt | Put wool over other people's eyes |
| Your guess is as good as mine | |
| Picture paints a thousand words | |
| Don't put all your eggs in one basket | |
| Drastic times call for drastic measures | |
| Don't count your chickens before the eggs have hatched | |
| Cross that bridge when you come to it | |
| To hear something straight from the horse's mouth | |



As you can tell by the flaming torch (aka candles), Jack had a birthday. Nothing like cake at 7:00 AM on a Monday to kick off the week in style and sweeten up our weekly safety meeting! Best wishes for a great year, Jack!



Ashton checking out the controls of our new excavator. He looks ready to start training.

Meet Edgar

Edgar is one of those types of people who show up and start working and you're so glad they came. Edgar joined C&E in October, leaving behind the ocean in



Welcome, Edgar and family, to the C&E team.

Welcome to C&E

Allison Cino
Chelsie Withers
Henry Shumake
Jeff Albin
Lillian Chriesman
Marvin Schollenberger
Sommers Rock Masonry

Orange County. "I really miss the beach," states Edgar. "Maybe when I retire, I'll live on a beach somewhere. But even though I miss it, I'm very thankful to be here. At this job, I'm home with my family every night instead of only seeing them on occasional weekends. That is a huge blessing for all of us." Tinkering with cars, playing with his 1 year old daughter Melanie, and watching soccer is how he spends his off time. His wife, Diana, is currently finishing up the last few quarters of her Medical Assistant schooling. Sometime, Edgar would like to take his family to Hawaii to visit his brother or New York to visit his sister. If he could meet anyone, he would choose Lionel Messi, a famous soccer player who is breaking many records. "My mom made a big impact on me," tells Edgar. "As a single parent raising four children, life was very hard, but she taught us to work hard and stay strong." That work ethic shows forth today. Welcome to the team, Edgar. We're glad you're here.



Congratulations to our folks who have worked for "years" at C&E. Well, at least two years. We are so thankful for quality people and we trust we will never take them for granted. Thank you all for your years of service. Left to right back row (years of service): Jake Wray, Eric Bower (2), Nate Garcia (2), Tim Kinzie (8), Damon Zenzer (2), Jack Etter (8), Cece Combs (2), Marla Wray (10), Curtis; Front row left to right: Micah Renicker (2), David Dillsworth (2), Salvador Amezcua (8), Robert Nelson (2), Cwentin Clifton (2), Jared Brubaker (2) and Rudy Villasenor (8).

24 Real Points in Life

1. 43 percent of statistics are made up.
2. Out of my mind. Back in five minutes.
3. A bank is a place that will lend you money if you can prove that you don't need it.
4. Going to church doesn't make you a Christian any more than standing in a garage makes you a car.
5. Borrow money from a pessimist—they don't expect it back.
6. Always remember that you are unique—just like everyone else.
7. Why is "abbreviation" such a long word?
8. All generalizations are false.
9. What happens if you get scared half to death twice?
10. A clear conscience is usually the sign of a bad memory.
11. The severity of the itch is inversely proportional to the ability to reach it.
12. Eat right. Stay fit. Die anyway.
13. Gravity always gets me down.
14. The early bird gets the worm, but the second mouse gets the cheese.
15. Give a man a fish and he will eat for a day. Teach him how to fish, and he will sit in a boat and drink beer all day.
16. The shinbone is a device for finding furniture in a dark room.
17. Ask me about my vow of silence.
18. The word "gullible" isn't in the dictionary.
19. Honk if you like peace and quiet.
20. Change is inevitable, except from a vending machine.
21. The hardness of butter is directly proportional to the softness of the bread.
22. Vacation begins when Dad says, "I know a short cut."
23. Go 3 days without your favorite thing. Then go 3 days without sleep. It turns out sleep is actually your favorite thing.
24. You have the right to remain silent. Anything you say will be misquoted, then used against you.

Lifehack.org



A new fire break / access road for a vineyard going in overlooking West Richland. What a view!



Same vineyard as above, spreading gravel on the access roads. This is going to be a world class vineyard with an old European flair!



Moving dirt in the big pond as the sun sets. Maybe we will have final photos for you next month. Stay tuned!

Closer Neighbors?

If your neighbors feel a bit closer, it's not just a feeling. Population in the world is currently growing at a rate of around 1.13% per year. The average population change is currently estimated at around 80 million per year. With this increase in population, science claims there may be a food shortage in less than 40 years. "For the first time in human history, food production will be limited on a global scale by the availability of land, water and energy," said a senior science advisor on food security. "Food issues could become as politically destabilizing by 2050

**IF YOU
ATE
TODAY
THANK A
FARMER**

as energy issues are today." We want to say thanks to the farmers who keep the food flowing around the globe. May we never take for granted the benefits of a farmer.

Interesting website to just watch for a minute. Thousands of lives changed every minute.
<http://www.worldometers.info/world-population/>

"We were very happy with your service, product quality and friendliness to deal with. We will certainly contact you again if we need additional services." -Kathleen Megow

Laughable Tweets

- I mistook the man limping towards me for someone I knew. "What happened to you?" "I had polio as a child." I ran away.
- I was once thanked by a grieving family member for coming to a funeral. I responded, "No, thank YOU!"
- I texted my boss at the end of the FIRST DAY in the new job with: "Heading out. Love you." (Intended for my boyfriend.)

Pot of Gold

Definition: the realization of all one's hopes and dreams; ultimate success, fulfillment, or happiness: to find the pot of gold at the end of the rainbow.

We hope that this year you will find your "pot of gold" which may not be wealth beyond compare. It may be the simple fact of enjoying family, friends and good times gathered around a back yard campfire watching the sun go down.



The latest C&E family photo minus lots of cute kids who were in school. At this lunch, Curtis and Jake were presented with this amazing piece of steel. Aaron Bauman, Tim Kinzie, Dallas Deaton and Jack Etter spent many nights at the shop designing and manufacturing this amazing C&E sign that they surprised Curtis and Jake with at Christmas. According to the stories, there were exciting times when either Curtis or Jake would randomly stop by the shop and the guys would have to scurry and hide the evidence. All in all, they pulled it off as a total surprise.

C&E's Bucket List

What's on your bucket list? Recently we asked our C&E family what was on their bucket lists. It was quite fun to learn more about the folks we work with day in and day out. Here is just a small sampling of the adventures on the horizon for our folks.

- | | |
|---|--|
| Salvador - Travel with family to Brazil and Spain | Amy - Collect all of Dr. Seuss's books |
| Liliana - Be the best mom & wife | Diana - Visit Spain with my family |
| Rudy - Fix all the mistakes I've done in my life | Carmen - Take a cruise |
| Curtis - Ride a horse from coast to coast | Ashley - Pay off our house |
| Eric, Meghan, Carolina, Dallas - Sky dive | Damion - Travel the world |
| Martha - Take my children to the zoo | Jamin - Own a brand new truck |
| Talitha - Travel to Italy | Megan - Travel to Australia |
| Travis - Hike Mt. Hood | Lonnie - Buy a big boat |
| Paul - Visit Iceland | Rochelle - Operate an orphanage |
| Shelly - Go zip lining | Sid - Travel to Israel, retire early |
| Lydia - Snorkeling in Australia | Cece - Swim in the Ganges or climb Manchu Pichu |
| Anna - Visit Paris with my husband and children | Tim - Take a European or Middle East history tour |
| Jack - Catch a Blue Marlin | Edgar - Travel with my family out of the country to Italy, Spain |
| David - Build a '69 Mustang fastback | Jake Wray - Travel the world, specifically where Jesus walked |
| Micah - Cruise up the Inside Passage to Alaska | Mary - Be a missionary that spends months helping other missionaries |
| Aaron - Take a trip to the Holy Land (Israel) | |
| Cwentin - Operate the world's largest excavator, dump truck and loader | |
| Andrea - Effectively communicate to my children what Jesus did for them | |
| Marla - Live somewhere for one winter where they measure the snow in feet | |
| Nate - Spend the most time possible with the people that are very important in my life | |
| Jared - Take an all-expense paid hunting trip to Alaska for big game | |
| Robert - Design and engineer new orthotics and prosthetics styles | |
| Aaron - Scare the willy's out of Jake (Inside joke. :-) Jake routinely scares the willy's out of other folks.) | |

What is on your bucket list? Send us an email to news@candetrenching.com.

We offer a lifetime warranty on your septic system. ----- Call us at 509-545-6940.

Embarrassing Moments

Wrong Dad

I was buying clothes and I saw my dad paying so I quickly ran to the cash register and threw my clothes on the table. My (dad) looked at me and I then saw it wasn't my dad! I quickly ran away. And I left my clothes there!

Wrong Number

"My most embarrassing moment was definitely the time I accidentally texted my choir teacher 'I love you babe' instead of my boyfriend. But it gets worse... upon not receiving an answer, I continued to text my teacher all weekend, asking if he was mad at me, if he was busy over the weekend, and not to mention all kinds of mushy, lovey-dovey teenager stuff. Finally on Monday morning, I realized who I had actually been texting. I walked into the classroom, my face burning with embarrassment, and my teacher told me she wasn't mad at me, and that she 'loved me too, babe.' UGH."

Bus Stop

"When I went to my friend's house for the first time I had to take the bus home with her, since she lives in a different part of town. What I really cared about was that the cutest boy in school also rode her bus. We were late getting on and it was almost full, but we were able to sit in the third row, squeezing three to a seat. I was sitting on the edge and my back was toward the aisle. When the bus stopped suddenly, I lost my balance and fell backward out of the seat and on to the floor. It did not stop there... I proceeded to tumble twice toward the bus driver, and then I rolled down both of the steps, landing at the door. Yeah, the cute boy and everyone else noticed me. My response was to act naturally as if nothing happened."

Church Dues

"My brother was about 4 years old, when at church one evening after the collection, he stood on the pew and said, "We paid. Can we go now?"

Candy Effects

My grandson was about 3-years-old when we went to visit his aunt at a rest home. There was a lady there with one leg in a wheel chair. He kept trying to look up her pant leg and I asked him what he was looking for. He asked the lady, "What happened to your leg?" She told him, "I ate too much candy and they took it." His eyes got big and his mouth formed a perfect O. My granddaughter was there and said, "I ain't eatin' no more candy!"



Nate and Lonnie tie in sewer to the new Fire Station in Kennewick, with the aid of Petunia. Petunia is the small excavator in the foreground which, according to Robert, is only good for picking petunias. (Hence the nickname.)

Nice To See You, Again!

AgriNorthwest
Alen Albin
Alexander Farms
Benton County
Benton PUD
City of Pasco
David Edler
David Morgan
Davidson Bros. Dairy
DGR Grant Construction Inc
Doug Muse
Duane Lipps
Eagle Rock
Flat Top Ranch
Gaunt Farms
Greg Richardson
Hertz Equipment
Irrigation Specialist Pasco
Jake Wray
Ken Vanderwall
Layton Lowe
Middleton Orchards
Middleton Six Son's Farm
Montierth Farms
RDO Equipment
Renz Construction Inc
Rich Fast
Rotschy Inc
RPC
Silverline
Simplot/Grandview Farms
Stemilt
T Tap
Terry Hayles
Three Monkeys LLC
TLM Petro Labor Force, Inc
Tredit Tire and Wheel Co.
Trevor MacKay
Tri-Cities Produce
Triple S Excavation Inc.
Two Rivers Terminal
UPS Freight
US Dept of Fish and Wildlife
Valmont Northwest Inc.
Van Rijn Farms
Western States (CAT) Equip.

"I'll be back!"
-Brian Messenger

Newsletter inside
Heinen history 2
Farming in Mesa.

C&E babies 3
Seven cuties!

Idioms 3
You have said them all.

Meet Edgar 4
Welcome to our team.

C&E's bucket list 6
Adventure near and far.

Embarrassing moment 8
A touch of humor.

MORE INSIDE!!!



www.CandEtrenching.com
509-545-6940
P.O. Box 3788
Pasco, WA 99302

PRSR STD
U.S. POSTAGE
PAID
PASCO, WA
PERMIT NO. 200



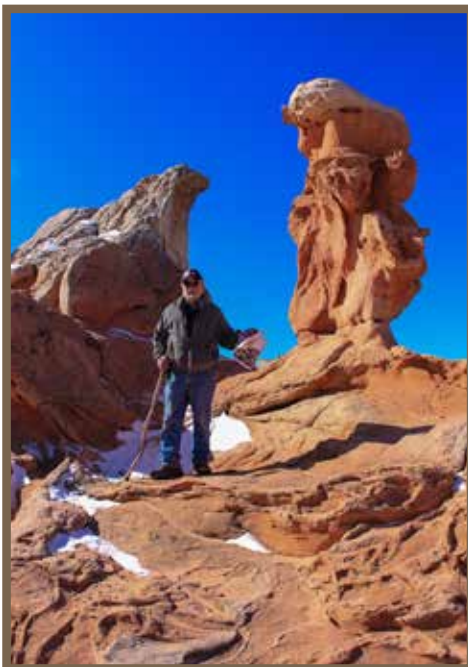
<<Name>>
<<Company Name>>
<<Street Address 1>>
<<City>> <<State>> <<Postal Code>>

“Remember that sometimes not getting what you want is a wonderful stroke of luck.” -Dakau lama

Photo Contest

**The Latest Dirt went to...
Vermilion Cliffs, New Mexico.**

Send Us Your Picture



Thanks, Doug Smith, for taking us on your exploration! Doug writes, “Vermilion Cliffs, NM was established in 2000 and includes some of the most incredible rock features found in the West. The area where this photo was taken is known as the ‘White Pocket’. The surrounding hundreds of acres looks as if God was stirring a vast bowl of molten sandstone, got distracted, and when He returned to the task at hand, it had hardened. He set it aside and made it challenging for all those wishing to explore it. The access road is a 2-3 hour journey requiring 4WD/high clearance through thousands of acres of Juniper trees over a winding cow path. The night we camped at the White Pocket the temperature at this 7,000’ elevation dropped to 15 degrees F; a slight improvement over the 5 degree F we experienced hiking in from Wire Pass the day before. If it was easy, it would be crowded.”

Get that camera out and snap some pictures, then send them to us. The catch? Every picture submitted must show a copy of our newsletter. So when on vacation, sitting around a cozy fire, jumping out of an airplane or pulling an Evil Knievel stunt, hold a copy of our newsletter and take a photo. Then send it in to us and you will be entered to win one of our custom C&E dump trucks loaded with C&E prizes. Send your picture to news@candetrenching.com.

